

#### **Markos Kyriazis**

Founder CEO

#### **Agisilaos Kyriazis**

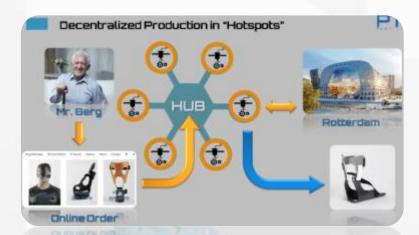
**Product Designer** 

#### 3D Physio Sports & Rehab Engineering

Customized Solutions for Multiple Applications



#### **Presentation Road Map**



**Pitch** 



**Experiences** 



**Discussion - Questions** 







#### Team with vision and passion!





**Markos Kyriazis** 

CEO-Founder
Physiotherapist
Athens Tech. Inst.



**Sergios Charavgis** 

Panteion University
Sr. Analyst
Info@MastergPlanning



**Agisilaos Kyriazis** 

Product Designer
PhD. Mechanical Aeronautical
Engineer NTUA



Joann Lachana

PTA Legal Counsel
Universita Degli studi di Macerata



**Alexandra Stamatopoulou** 

Para Olympic Champion
World Champion
Speech therapist



**Marija Nenadic** 

Wed Developer University of Belgrade















#### Global Orthopedics Market to Grow \$ 66,3bn - 2023



2,6

400

**Billion** 

Million

**Patients-Users** 

**Physicians** 



13

Million

**Hospitals** 

4

Million

Rehab Clinics

Average Rehab Cost: 3,5K\$ person/month



#### "Robocop" - Fast-Track Rehab & Injury Protection

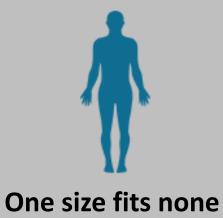






#### **Traditional rehab splints: Slower Healing & Expensive**







Non – ergonomic







#### **3D Printed Splint Game Changers**







Lightweight



Waterproof



Rehabilitation



**Custom Fit** 



**Quick & Easy** 



**Eco -Friendly** 

#### **3D Printed Splint Game Changers**









Lightweight



Waterproof



**Injury Protection** 



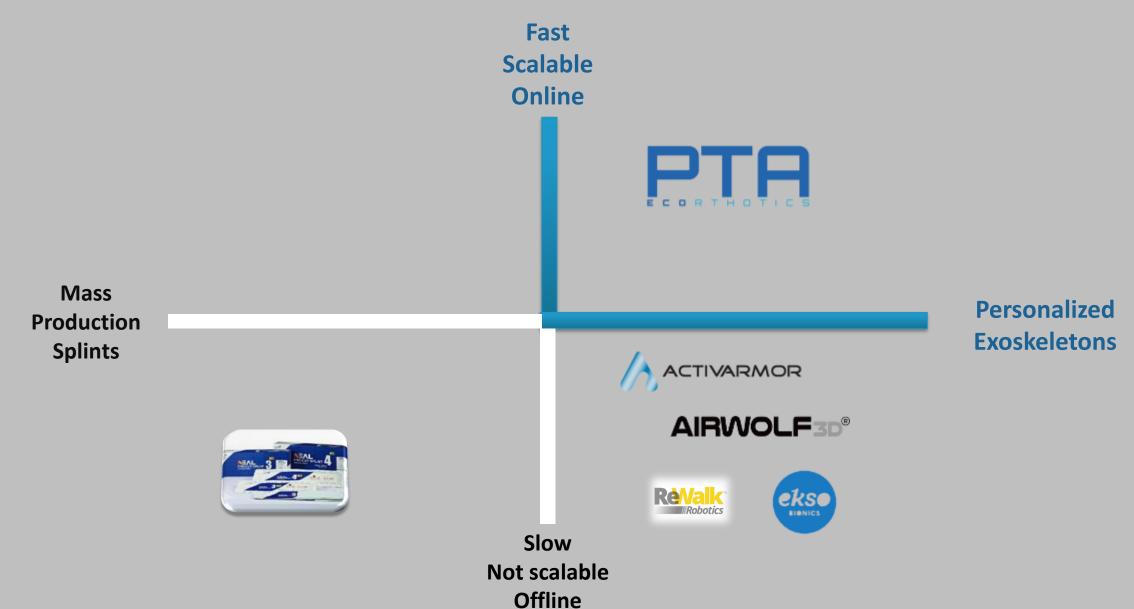






#### **Customized Solutions for Multiple Applications**





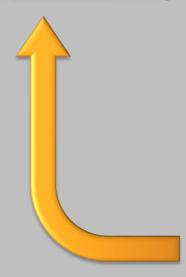


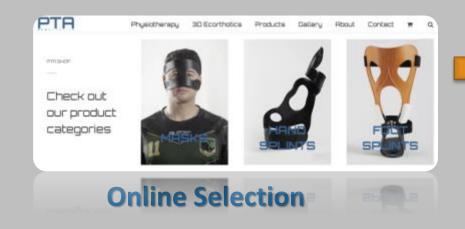
#### Fast & Easy process for patients and therapists





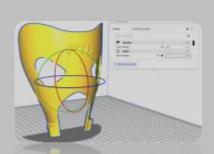
**Product Delivery** 





1.5 Days









#### > 70 Orthotic Devices Produced



50 Seniors aged (30 in 2020)

**12** Motorsport rib protectors



4 Pet exoskeleton for disabled dogs

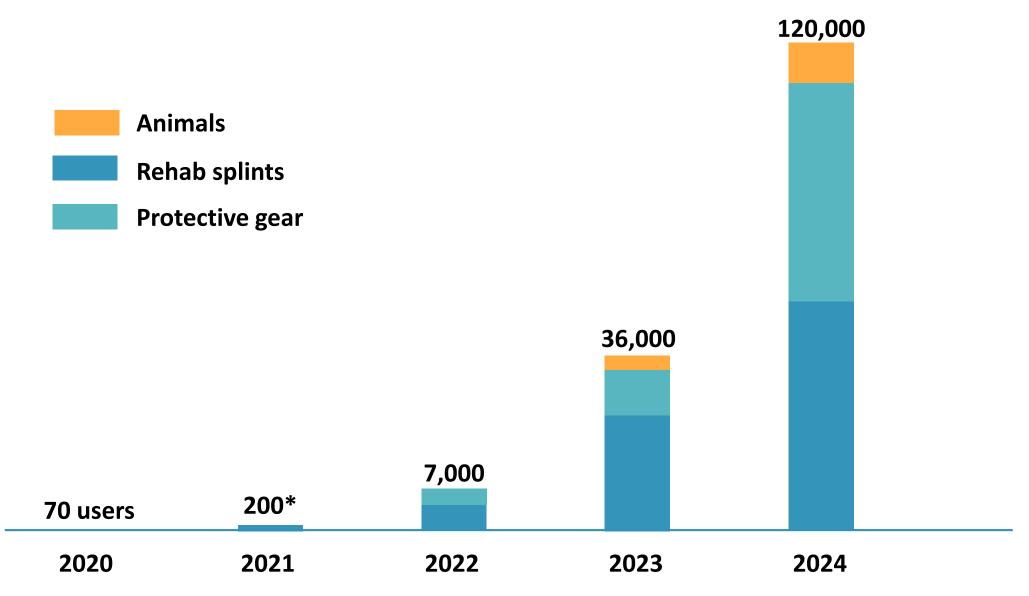


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#### **Growth and diversification of end users**

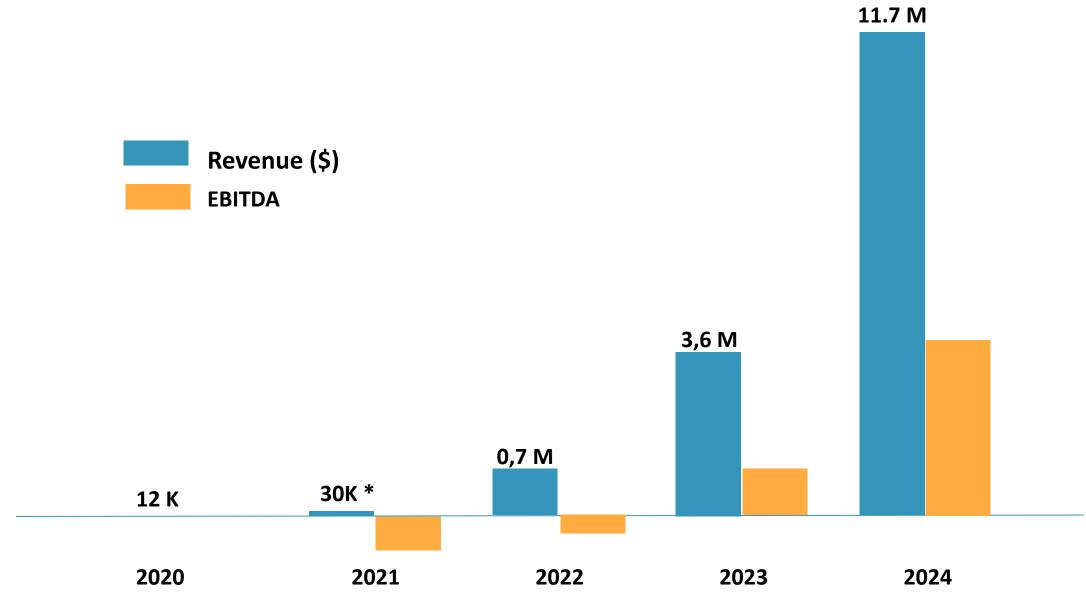






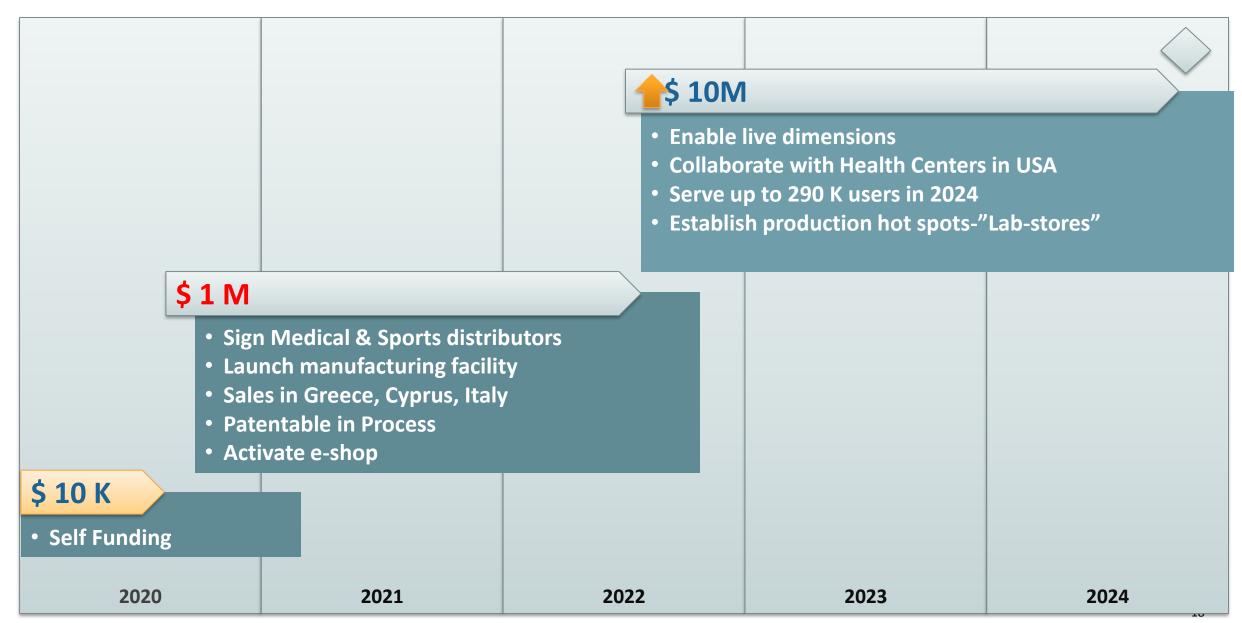
#### Breakeven & 53% gross margin by 2024





#### Making Exoskeleton Parts across the Globe by 2024

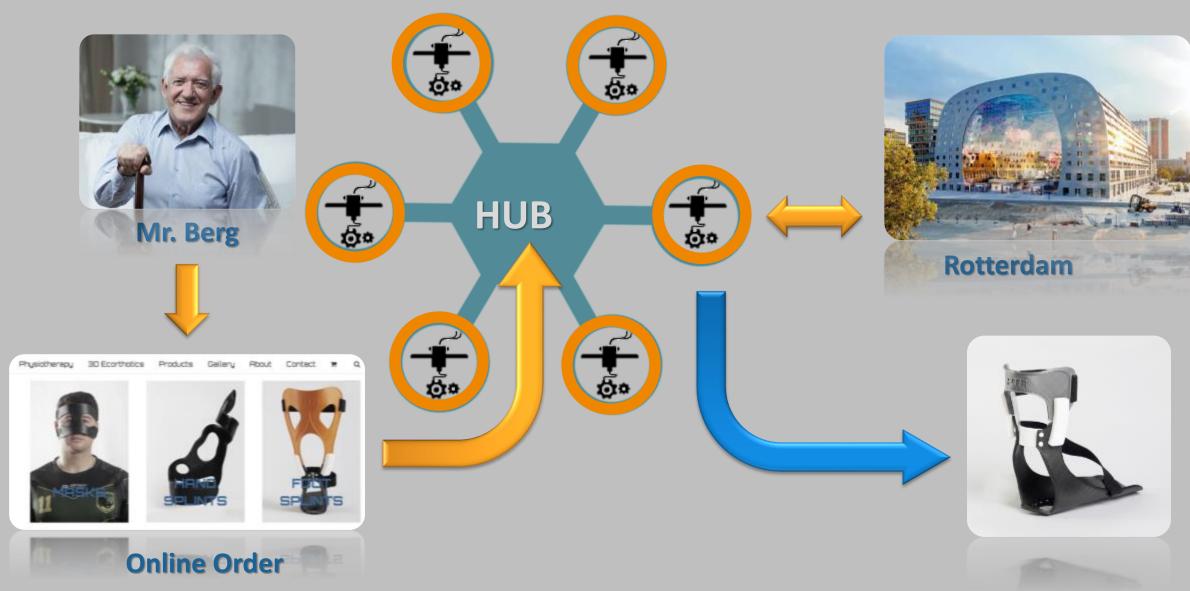






#### **Decentralized Production in "Hotspots"**







#### **Value Proposition**

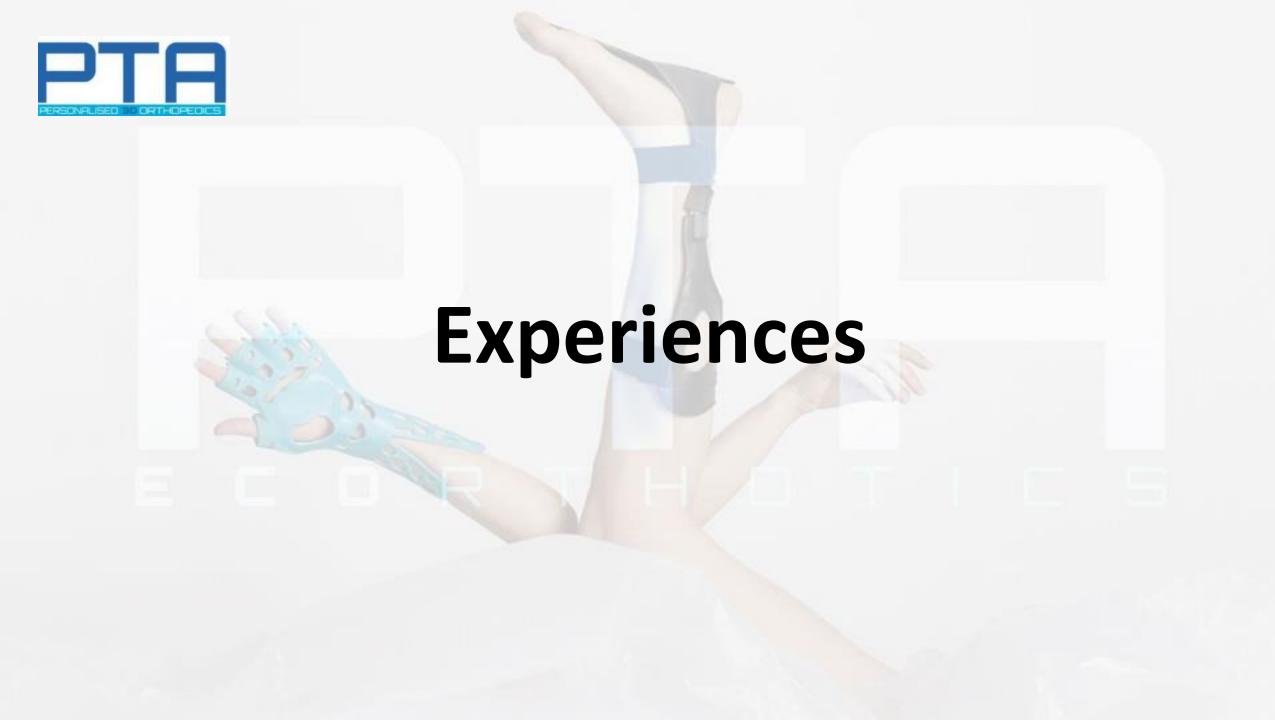








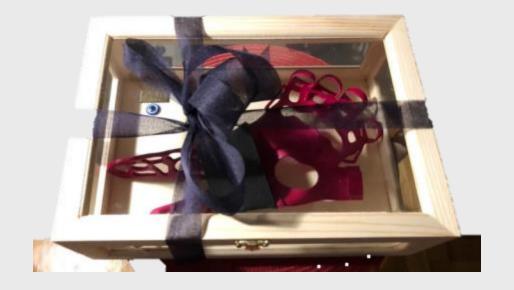
**3D Printing Technology** 





**June 2018** 

The 1st Splint



#### **November 2018**

The Entrance in the Greek Start Up Ecosystem









#### December 2018

The 1st Price







The 1<sup>st</sup> Collaboration Attempt





#### **April 2019**

**Patras IQ** 







**Startup Now Forum 2 Special Speakers** 





World 1st Fully 3D Printed Pet Wheelchair



**March 2020** 

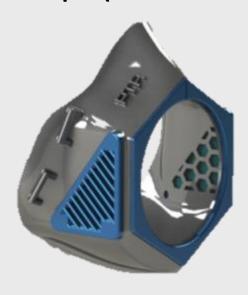
**Better Life Challenge Winners** 





#### May 2020

**3D Printed COVID-19 Mask for Deaf People (Patent Pending)** 



**June 2020** 

**NBG Seeds Winners** 





#### December 2020

#### **COSMOTE WHAT'S UP (2 Minutes Of Fame) Advertisement**



#### February 2021

**New Collaboration** 





#### **April 2021**

**Ennovation - Entrepreneurship Stream Winners** 

# Ennovation







Ρώτα πως μπορείς να βοηθήσεις όχι πως θα βγάλεις χρήματα





2

"The lesson of defeat"

Μην πράττεις απλά για να αποτύχεις γρήγορα, απλά ΠΡΑΞΕ!







"Bella's walk"

Μην φοβάσαι να είσαι ειλικρινής





4

"Win-win"

Η ήττα σου μαθαίνει πολλά, η νίκη περισσότερα







"Run Foivos, Run"

Άσε την φύση να σου δώσει την απάντηση





6

"PTA you, Superstar"

Πίστεψε στο Όνειρο και εργάσου γι'αυτό





"George Stand-up"

Να είσαι πάντα περήφανος για την προσπάθειά σου



## **Our Super-Heroes**





















## Discussion - Questions